

Thank you for your interest in Electrix. We are extremely proud of what we have accomplished as a company in a very short time. During the formation of the company much thought was given as to what things were liked and disliked about electrical contractors or subcontractors in general.

Having been in Executive Management of two very large specialty contractors the past 25 years allowed me to watch first hand what worked and didn't work, and the pitfalls of becoming so bureaucratic and methodical that the ability to be flexible and responsive was lost.

Electrix was built on the premise that the customer's needs are first. Every process and procedure can be adapted to fit a specific challenge. Dialog and constant communication with your customer almost always eliminates misunderstandings and misdirection, as the goals are completely understood.

The following items are what we believe differentiates Electrix from our competition and we encourage you to follow up and talk with our customers to more completely understand our culture and commitment to customer satisfaction.

- Current EMR of .62 is Industry leading and demonstrates our ability to perform our work not only effectively but safely.
- We have demonstrated experience in the ability to supervise, manage, procure and execute some of the largest and most complex electrical installations in the country regardless of geography.
- Our specific expertise in highly technical industrial, semiconductor, process control, refining, aircraft, mining, material handling, food process, pulp and paper, and modularized fabrication makes us uniquely qualified for

- customers with extremely demanding schedules and scopes of installation.
- Our ability to fully understand and compile a conceptual design and budgetary outline at the very early stages of a projects formation helps customers understand and develop clear attainable goals for both cost and schedule.
 - Electrix is currently licensed in 11 states and has three pending. With reciprocity agreements between states this allows us a very broad capability to quickly mobilize and begin work.
 - Our IBEW agreements allow us portability of personnel as well as access to large numbers of highly skilled craft persons.
 - Some of the largest fortune 500 companies repeatedly rely on our ability to perform very difficult scopes of work under extreme schedule pressures.
 - The ability to understand and install complex equipment from other countries of origin with differing design standards.
 - Electrix has the desire and culture to meet or exceed the customer's expectations. Our adaptive and flexible delivery of electrical services coupled with our knowledge and experience makes us able to boast an extremely high ratio of negotiated contracts, 90% plus for 2006.

Please contact me with any specific questions you might have and we look forward to providing an outline of how we can make your project more successful.

Raymond Kelly
President

